

Care.Data programme Creative approach to communications

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Communications Challenges

- Ipos MORI deliberative events identified key communication challenges:
 - Clarity needed on security of data; who has access; and the opt-out process.
 - Difficult to understand how data would deliver the claimed benefits; and the link between people's individual data and the population benefit.
- Also identified the most powerful benefits:
 - Help diagnose some illnesses sooner.
 - Help to ensure that people receive the best treatment possible.



Creative Solution

- Insight:
 - People are comfortable with their data being shared when they understand its true purpose.

Approach

- Present the benefit at a population not at an individual level i.e. trends and patterns.
- Demonstrate how sharing data helps deliver the benefits: diagnosing illness sooner; and helping to inform fair and equal healthcare for all.
- Explain how people's privacy will be protected and their right to opt-out.





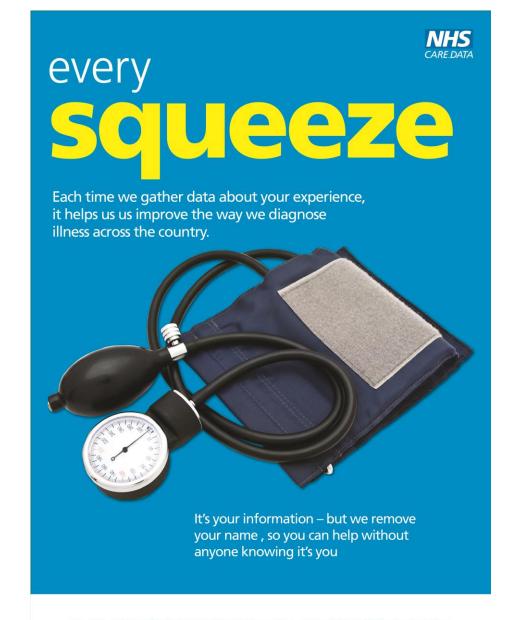
thanks

Data about your care will help us improve the way we diagnose illness across the country.

All the info we gather is then de-personalised – when it's used no one will know it's about you

Collecting information for the Health of the Nation.





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Creative Testing

- Ipsos MORI ran creative development research.
- 4 focus groups: 2 in Leeds, 2 in Taunton, 2 younger groups, 2 older groups
- Presented 3 routes (rotated the order in each group) collected spontaneous, unmediated feedback, then discussed each in more detail.



- Liked
 - Being thanked is a positive message
 - Feels like you are helping "the acknowledgment that you have made a contribution"
 - Serious and functional "no unnecessary information or images"
 - Bold colours are appreciated
- Disliked
 - Raised suspicion "what am I being thanked for?"
 - Hard to know what it is about
 - Patronising
 - Bland Is not eye catching and so is easily ignored
 - Too much like regular NHS comms



- Liked
 - Eye catching
 - Bold colours
 - Imagery is familiar
 - Imagery suggests that the NHS is there to help
- Disliked
 - Concern that pointless data is being collected "every time"
 - Strong associations with pain and suffering
 - Don't want to see negative images when visiting GP "why would sharing my data hurt?"
 - Could be easy to ignore as images are not associated with data
 - Language and imagery is childish, or aimed at children.



Liked

- The text and the image work well clear this is about data sharing and its benefits
- Component parts of the mosaic fit well with the overall message
- It draws the attention "it's the most sophisticated"
- It is engaging "it pulls you in"
- Would work well as a campaign
- Participants enjoy working out the message

Disliked

- Images do not work well close up
- Symbols in the pixels are not immediately noticeable
- Too clever for some? "this is for the cleverer, smarter person, not everyone will get it"



Posters







www.hsdc.gov.uk/patientconf

Leaflet





Letter



